

Jhonell Olivia Campbell

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LICENSES & CERTIFICATIONS

Bar Admission: Maryland, December 2019

Certification: Certified Information Privacy Professional - United States (CIPP/US)

LEGAL EXPERIENCE

Saul Ewing, LLP

Corporate Associate

Baltimore, MD

September 2024 – Present

Practice focused on advising business clients on mergers and acquisitions and commercial transactions. Experience includes: (i) reviewing, drafting and negotiating complex technology-related license and master services agreements, SaaS agreements, and professional services agreements; and (i) working with clients to provide strategic legal advice in connection with the data privacy and intellectual property aspects of commercial and general corporate transactions.

T. Rowe Price Associates, Incorporated

Vice President, Senior Legal Counsel

Baltimore, MD

January 2022 – August 2024

Legal Counsel

June 2020 - December 2021

- Practice focused on representing a global financial services firm in commercial transactions and general corporate matters. Responsibilities include:
 - serving as global lead for all human resources related commercial transactions;
 - structuring, drafting and negotiating licensing, professional services, and technology agreements;
 - providing legal advice to business partners on legal issues pertaining to contract interpretation, securities law, intellectual property law, and data privacy law and regulation;
 - analyzing and remediating legacy legal documents for conformance with developments in laws and regulations such as CCPA/CPRA;
 - training the Procurement and Supplier Management teams on recent developments in the law, best practices for supplier management, and risk management;
 - creating and maintaining agreement templates and job aids; and
 - preparing and reviewing various SEC filings, including form 10-K, form 10-Q, form 8-K and proxy statements.
- Representative Commercial Transactions
 - **Technology Transactions**
 - Served as lead counsel on an outsourcing transaction where the service provider used AI-empowered tools and workflow automation to expedite the talent acquisition process.
 - Served as lead counsel on a transaction to license a financial account aggregation technology from a web application software company.
 - Lead the negotiation of a software as a service agreement for eDiscovery technology and services.
 - **Consulting and Other Professional Services Transactions**
 - Lead the negotiations of over 20 multi-million-dollar transactions to procure auditing services from a professional services firm.
 - Lead the negotiations of all agreements for US-based tax consulting and compliance services from 2021 to 2024.
 - Lead the negotiation of a consulting agreement with a global digital transformation consulting company to provide integrated management consulting services and systems implementation services.
 - **Retirement Data Services Transactions**
 - Served as lead counsel on a cross functional team of attorneys on the negotiation of a master services agreement to procure participant and beneficiary location services.

Legal Fellow

Summer 2018; August 2019 - May 2020

- Gained experience in T. Rowe Price's corporate, capital markets, and 40-Act legal groups. Projects included:
 - drafting, reviewing, and negotiating non-disclosure and International Swaps and Derivatives Association (ISDA) agreements;
 - reviewing investment management, intermediary and vendor agreements;
 - advising business partners on the potential impact of new or proposed regulations such as the Qualified Financial Contracts (QFC) Stay Rules, SEC Rule 18f-4, and SEC Rule 12d1-4 (Fund of Fund Rule);
 - reviewing and drafting mutual fund prospectus and statement of additional information disclosures; and
 - conducting a 50-state survey regarding the right of publicity and right of privacy.

Donovan & Rainie, LLC

Baltimore, MD

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Law Clerk

September 2017 - May 2019

- Responsibilities included:
 - researching and analyzing legal issues pertaining to securities law and regulation, contract law, employment law, and estate planning;
 - drafting and editing motions, discovery requests, and discovery responses in preparation for litigation and FINRA arbitration proceedings; and
 - researching, briefing, and distinguishing cases cited in an appeal filed by opposing counsel in preparation for oral arguments in the United States Court of Appeals for the Fourth Circuit in which the Court upheld the jury verdict secured by Donovan & Rainie, LLC.

OTHER RELATED EXPERIENCE

1st Mariner Bank (now First National Bank)

Baltimore, MD

Management Trainee

June 2015 - September 2017

- Earned position upon winning The Associate Business Case Competition at Towson University. Gained the following experience in four business units:
 - **Legal:** Assisted the bank's general counsel with contract drafting, reviews, and negotiations; researching and drafting legal memoranda and demand letters; advising management about banking and consumer laws and regulations; and researching and advising business units on regulations and legal issues applicable to project and policy implementation.
 - **Commercial Credit:** Provided financial analysis of new and existing commercial credit customers; prepared systems to ensure compliance with the Community Reinvestment Act and Regulation F.; and provided advisory market and legal research on proposed investment opportunities.
 - **Marketing:** Managed, generated, and updated content for the bank's social media accounts and website and collaborated with the compliance department to ensure that online content was compliant with regulations.
 - **Retail Banking:** Provided customer assistance with account inquiries and transactions.

EDUCATION

University of Maryland Francis King Carey School of Law

Baltimore, MD

Juris Doctor, Business Law Program

May 2019

Honors: Order of the Barristers (May 2019), Student Trial Advocacy Competition Regional Finalist (March 2018), and Thurgood Marshall Mock Trial Competition Mid-Atlantic Regional Finalist (February 2017).

Publication: Campbell, Jhonell (2021) "Gestational Surrogacy Contract Terms Under the 2017 Uniform Parentage Act," Child and Family Law Journal: Vol. 9: Iss. 1, Article 1. Available at: <https://lawpublications.barry.edu/cflj/vol9/iss1/1>

Towson University, College of Business and Economics

Towson, MD

Bachelor of Science, Business Administration, Legal Studies Concentration

May 2015

Honors: College of Business and Economics Outstanding Graduate (May 2015), The Associate Business Case Competition Winner (Spring 2015), and Deans List (Fall 2011 - Fall 2014).